## REVENUE ESTIMATING CONFERENCE April 7, 2000

|   |               |               |               |               |               | % Change      | REC             | % Change      | REC             | % Change        | REC                | % Change      | REC       | % Change      |
|---|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|---------------|-----------------|-----------------|--------------------|---------------|-----------|---------------|
|   |               |               |               |               |               | FY 99 vs.     | FY 00           | FY00 Est.     | FY 01           | FY 01 Est.      | FY 00              | FY 00 Est.    | FY 01     | FY 01 Est.    |
|   | FY 95         | FY 96         | FY 97         | FY 98         | FY 99         | FY 98         | Estimate        | vs. FY 99     | Estimate        | vs. FY 00       | Estimate           | vs. FY 999    | Estimate  | vs. FY 00     |
| Tax Receipts                            | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>9-Dec-99</u> | <u>Actual</u> | <u>9-Dec-99</u> | <u>Estimate</u> | 7-Apr-00           | <u>Actual</u> | 7-Apr-00  | <u>Actual</u> |
| Personal Income Tax                     | \$1,875.0     | \$2,000.9     | \$2,123.1     | \$2,288.4     | \$2,233.7     | -2.4%         | \$2,331.7       | 4.4%          | \$2,472.1       | 6.0%            | \$2,349.0          | 5.2%          | \$2,490.4 | 6.0%          |
| Sales Tax                               | 1,147.3       | 1,213.0       | 1,237.4       | 1,271.8       | 1,377.5       | 8.3%          | 1,436.4         | 4.3%          | 1,511.0         | 5.2%            | 1,422.7            | 3.3%          | 1496.7    | 5.2%          |
| Use Tax                                 | 196.0         | 207.8         | 223.1         | 243.0         | 242.7         | -0.1%         | 249.0           | 2.6%          | 261.5           | 5.0%            | \$249.0            | 2.6%          | 261.5     | 5.0%          |
| Corporate Income Tax                    | 268.7         | 207.6         | 318.8         | 290.7         | 321.8         | 10.7%         | 316.1           | -1.8%         | 318.1           | 0.6%            | \$249.0<br>\$316.1 | -1.8%         | 318.1     | 0.6%          |
| Inheritance Tax                         | 89.2          | 95.9          | 109.3         | 109.8         | 90.1          | -17.9%        | 118.3           | 31.3%         | 99.1            | -16.2%          | \$113.1            | 25.5%         | 99.1      | -12.4%        |
| inicitatice rax                         | 03.2          | 33.3          | 103.5         | 103.0         | 30.1          | -17.570       | 110.0           | 31.370        | 33.1            | -10.270         | ψ113.1             | 20.070        | 33.1      | 12.470        |
| Insurance Premium Tax                   | 102.1         | 104.3         | 106.0         | 108.9         | 114.3         | 5.0%          | 119.0           | 4.1%          | 125.0           | 5.0%            | \$116.7            | 2.1%          | 116.7     | 0.0%          |
| Cigarette Tax                           | 93.3          | 94.1          | 94.6          | 94.6          | 92.3          | -2.4%         | 89.0            | -3.6%         | 87.2            | -2.0%           | \$91.4             | -1.0%         | 91.2      | -0.2%         |
| Tobacco Tax                             | 5.1           | 5.3           | 5.7           | 6.1           | 6.5           | 6.6%          | 6.8             | 4.6%          | 6.8             | 0.0%            | \$6.8              | 4.6%          | 7.2       | 5.9%          |
|   |               |               |               |               |               |               |                 |               |                 |                 |                    |               |           |               |
| Beer Tax                                | 12.4          | 12.6          | 12.5          | 12.7          | 13.1          | 3.1%          | 13.1            | 0.0%          | 12.9            | -1.5%           | \$13.1             | 0.0%          | 13.4      | 2.3%          |
| Franchise Tax                           | 28.9          | 26.5          | 35.6          | 36.4          | 33.8          | -7.1%         | 32.9            | -2.7%         | 31.8            | -3.3%           | \$32.9             | -2.7%         | 31.8      | -3.3%         |
| Miscellaneous Tax                       | 1.0           | 0.9           | 1.2           | 1.3           | 1.1           | -15.4%        | 1.1             | 0.0%          | 1.1             | 0.0%            | \$1.1              | 0.0%          | 1.1       | 0.0%          |
| Total Tax Receipts                      | \$3,819.0     | \$4,038.9     | \$4,267.3     | \$4,463.7     | \$4,526.9     | 1.4%          | \$4,713.4       | 4.1%          | \$4,926.6       | 4.5%            | \$4,711.9          | 4.1%          | \$4,927.2 | 4.6%          |
| Other Receipts                          |               |               |               |               |               |               |                 |               |                 |                 |                    |               |           |               |
| Institutional Payments                  | 107.4         | 105.0         | 104.3         | 70.2          | 49.7          | -29.2%        | 46.6            | -6.2%         | 47.8            | 2.6%            | 49.0               | -1.4%         | 49.4      | 0.8%          |
| Liquor Transfers                        |               | .00.0         |               | . 0.2         |               | 20.270        | .0.0            | 0.270         |                 | 2.070           | .0.0               | ,0            |           | 0.070         |
| A. Profits                              | 26.4          | 29.0          | 28.8          | 31.0          | 32.3          | 4.2%          | 34.5            | 6.8%          | 34.5            | 0.0%            | 34.5               | 6.8%          | 34.5      | 0.0%          |
| B. 7% Gross Revenues                    | 9.0           | 9.0           | 9.0           | 9.0           | 9.0           | 0.0%          | 9.0             | 0.0%          | 9.0             | 0.0%            | 9.0                | 0.0%          | 9         | 0.0%          |
|   |               |               |               |               |               |               |                 |               |                 |                 |                    |               |           |               |
| Interest                                | 17.3          | 13.5          | 18.0          | 30.6          | 34.1          | 11.4%         | 25.5            | -25.2%        | 20.0            | -21.6%          | 25.5               | -25.2%        | 20        | -21.6%        |
| Fees                                    | 57.3          | 61.7          | 63.6          | 65.4          | 58.3          | -10.9%        | 65.0            | 11.5%         | 62.4            | -4.0%           | 64.3               | 10.3%         | 62.1      | -3.4%         |
| Judicial Revenue                        | 48.4          | 40.0          | 42.9          | 42.9          | 48.3          | 12.6%         | 53.3            | 10.4%         | 57.3            | 7.5%            | 53.3               | 10.4%         | 57.3      | 7.5%          |
|   |               |               |               |               |               |               |                 |               |                 |                 |                    |               |           |               |
| Miscellaneous Receipts                  | 40.7          | 49.5          | 54.0          | 58.1          | 61.3          |               | 53.0            | -13.5%        | 56.3            | 6.2%            | 52.3               | -14.7%        | 56.6      | 8.2%          |
| Racing and Gaming                       | 28.5          | 60.0          | 60.0          | 60.0          | 60.0          |               | 60.0            | 0.0%          | 60.0            | 0.0%            | 60.0               | 0.0%          | 60        | 0.0%          |
| Total Other Receipts                    | 335.0         | 367.7         | 380.6         | 367.2         | 353.0         | -3.9%         | 346.9           | -1.7%         | 347.3           | 0.1%            | 347.9              | -1.4%         | 348.9     | 0.3%          |
| Total Receipts                          | \$4,154.0     | \$4,406.6     | \$4,647.9     | \$4,830.9     | \$4,879.9     | 1.0%          | \$5,060.3       | 3.7%          | \$5,273.9       | 4.2%            | \$ 5,059.8         | 3.7%          | \$5,276.1 | 4.3%          |
| Refunds                                 | -329.6        | -382.1        | -391.9        | -455.1        | -510.6        | 12.2%         | -525.6          | 2.9%          | -552.9          | 5.2%            | -507.2             | -0.7%         | -532.5    | 5.0%          |
| Net Receipts                            | \$3,824.4     | \$4,024.5     | \$4,256.0     | \$4,375.8     | \$4,369.3     | -0.1%         | \$ 4,534.7      | 3.8%          | \$4,721.0       | 4.1%            | \$4,552.6          | 4.2%          | \$4,743.6 | 4.2%          |
| Lottery                                 | \$ 48.3       | \$ 42.3       | \$ 35.0       | \$ 34.4       | \$ 37.1       | 7.8%          | 34.0            | -8.4%         | 33.0            | -2.9%           | 35.5               | -4.3%         | 34.5      | -2.8%         |
| Estimated Gambling Revenues Transferred |               | \$ 46.6       | \$ 69.6       | \$ 85.1       | \$ 103.4      | 21.5%         | \$ 112.2        | 8.5%          | \$ 127.1        | 13.3%           | \$ 120.1           | 16.2%         | \$ 131.2  | 9.2%          |
| To Rebuild Iowa Infrastructure Acc      |               | ,             |               | *             | , -,          | , , ,         | ·               |               |                 |                 |                    |               | *         | /-            |